



Construction has entered its AI transformation era

Aitenders is the enterprise AI platform powering that shift

Investor Presentation
CSE:XBLK.X -> CSE:BIDS



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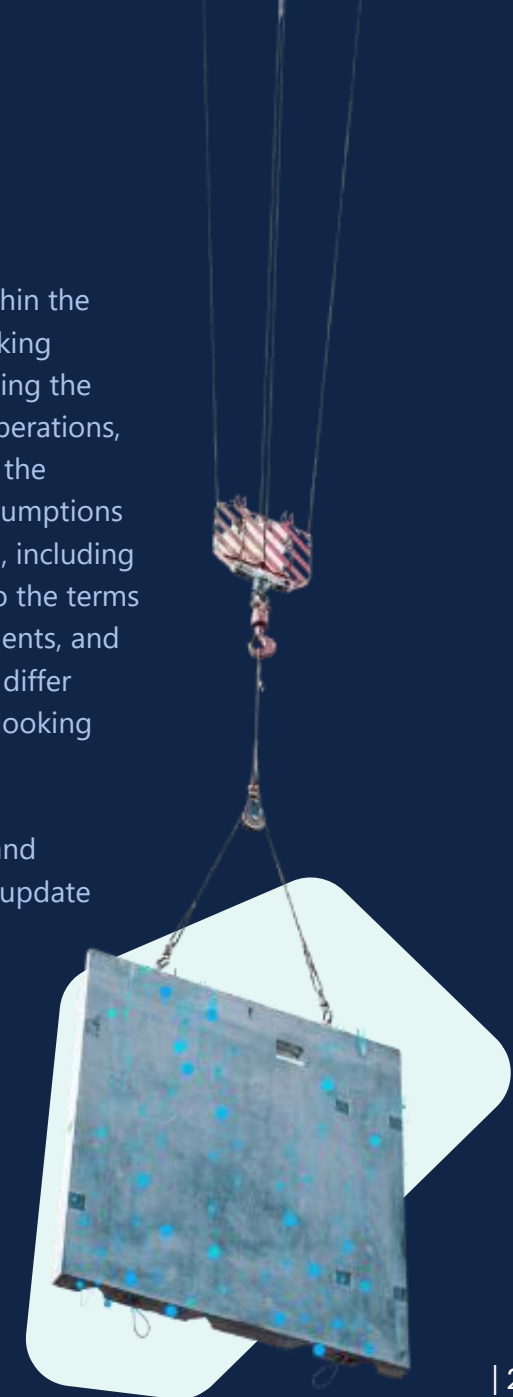
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LEADING EUROPEAN AI PLATFORM FOR CONSTRUCTION RFPs AND CONTRACTS

Driving higher win rates and contract margins



Aitenders is the **AI-enabled platform** connecting **RFP strategy** to **contract execution** using **validated enterprise data**.

Higher Profitability

13x

Customers report up to 13x ROI

Greater Efficiency

40%

Reported Increase in RFP Team Productivity

Accelerated Revenue Capture

3x

Faster Bid Decisions

AI tenders

Investment Highlights

Trusted Provider to Global Construction Leaders

- AI trained **exclusively on validated enterprise data eliminating hallucinations** and compliance risk
- Customers include 3 of 5 largest construction companies in Europe
- AI agents execute complex workflows in minutes vs. days for human experts

Strong Revenue Growth

- \$2.0M 2025 Revenue
- \$1.6M 2025 ARR
- 81% Gross Margin
- Land-and-expand GTM strategy; <1% penetration of existing customers' business units

Large Market Opportunity

- \$10.6B (USD) Construction IT TAM¹
- \$1.9B (USD) Serviceable Obtainable Market in North America & Europe²

Sources: (1) <https://www.fortunebusinessinsights.com/construction-software-market-110155>
(2) Management estimated Unaudited figures

AITENDERS OVERVIEW

Enterprise AI infrastructure connecting RFP strategy to contract execution

AI Deployed
Across 20+
Enterprise
Customers

Enterprise AI
Surpassing Human
Speed and Accuracy

Founded in 2019
in France

Industry Awards:



TRUSTED BY GLOBAL ENGINEERING & CONSTRUCTION LEADERS
Customers represent over \$300B CAD in combined market capitalization



Experienced Leadership Across AI, Construction, and Capital Markets

Management combines a deep expertise in artificial intelligence, global construction operations, and the Canadian public markets.



GEOFFREY GULLY, MBA

CEO & Co-founder

- Former APAC CFO for global construction leader Systra
- Former CEO India at global engineering firm Egis, managing 1800 employees
- MBA from NYU



JULIEN SUBERCAZE, Ph.D.

CTO & Co-founder

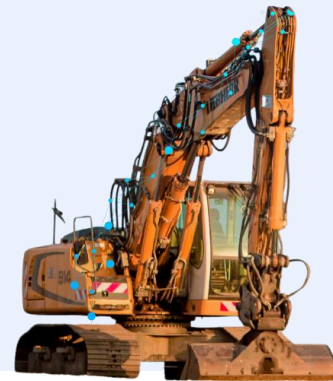
- Former Associate Professor & Researcher, Telecom Saint-Etienne
- 40+ Research publications in inference, data and machine learning
- Former CTO Becare Health
- PH.D. AI from INSA



ROGER JEWETT, CPA

CFO

- Hands-on executive with 25+ years of experience leading public and private growth companies
- Completed \$70M in debt and equity financings
- CFO and Director of Ocumetics Technology Corp. (TSXV:OTC)



THE OPPORTUNITY

The construction industry generates **vast amounts of project and bid data**, yet most companies **lack the systems to fully leverage it**

Most companies still rely on unstructured PDFs, Excel, and Word documents to manage RFPs and contracts.



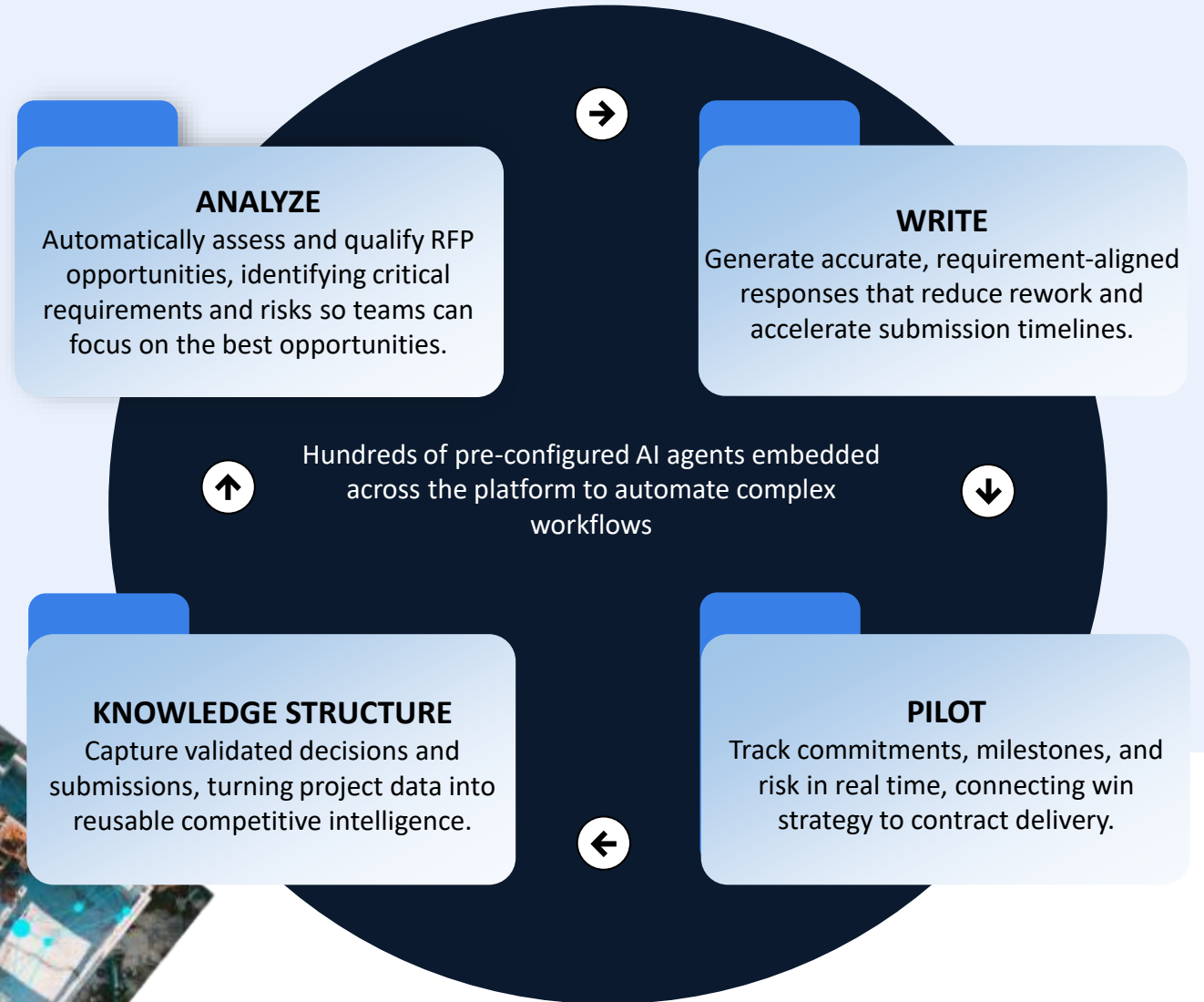
Existing software tools address parts of the workflow, but not the full lifecycle:

- ✘ **Proposal & Bid Management tools** help win contracts but don't support delivery
- ✘ **Contract Management tools** help deliver contracts but lack insight into how the contract was won
- ✘ Neither system connects win strategy with execution
- ✘ Neither system learns across the lifecycle

Lifecycle AI adoption is emerging as a competitive differentiator in **win rates** and **contract profitability**.

AITENDERS PLATFORM

Enterprise AI that **learns across the full RFP-to-contract lifecycle** using **validated enterprise data**.



Deployed by 2 of the Top 5 Construction Companies in Europe


These enterprise customers operate at scale across Europe and North America, providing a natural foundation for geographic expansion.


Established European enterprise traction creates a clear pathway for North American expansion

ENR THE TOP 250 INTERNATIONAL CONTRACTORS

The Top 10 Firms by Regional Revenue

1		EUROPE		2		UNITED STATES	
RANK		Region's Revenue:	Market Share:	RANK		Region's Revenue:	Market Share:
2024	2023	\$90.3 Bil.	69.1%	2024	2023	\$56.4 Bil.	78.8%
1	1	VINCI		1	1	GRUPO ACS/HOCHTIEF	
2	3	BOUYGUES		2	2	SKANSKA AB	
3	2	STRABAG SE		3	3	BOUYGUES	
4	4	EIFFAGE		4	4	VINCI	
5	5	FERROVIAL		5	3	FERROVIAL	
6	6	SKANSKA AB		6	**	SAMSUNG C&T CORP.	
7	7	PORR AG		7	6	KAJIMA CORP.	
8	**	GRUPO ACS/HOCHTIEF		8	**	HYUNDAI ENGINEERING & CONSTRUCTION CO. LTD.	
9	8	CHINA NATIONAL CHEMICAL ENG'G GROUP CORP. LTD.		9	7	OBAYASHI CORP.	
10	10	FCC SA		10	**	HYUNDAI ENGINEERING CO. LTD.	

VINCI  Construction conglomerate, 120 countries, ~\$6B N.A. subsidiary revenue

BOUYGUES  French conglomerate construction, telecom, 80 countries, ~\$26B N.A. subsidiary revenue

\$1.9B Serviceable Obtainable Market (SOM) in North America & Europe



VALIDATED CUSTOMER OUTCOMES: Before and After Aitenders

BEFORE AITENDERS

RFP workflows were manual and fragmented:

- Manual, time-intensive processes
- Requirements lost across handoffs
- Collaboration split across disconnected systems



Hundreds of documents



Multiple Software Systems



Frequent Cross-Team Handoffs

AFTER IMPLEMENTING AITENDERS

RFP & contract workflows become integrated and efficient:

- Automated analysis reduces manual workload
- Requirements tracked and aligned across teams
- One secure platform across bid, legal, and delivery
- Improved response accuracy through validated data



AI-Driven Analysis



Unified Workspace



Aligned Teams

CUSTOMER OUTCOMES

13x Return on Investment

3x Faster Go/No Go Decisions

40% Increase in Productivity

Based on customer-reported data

ENTERPRISE AI BUILT ON CLIENT-VALIDATED DATA

General Purpose AI Doesn't Work

Trained on broad internet and third-party datasets, not reliable for complex RFPs

AI Enterprise Risk & Security

Competitors require confidential corporate data to be uploaded to their platforms

Aitenders Approach

AI trained exclusively on each customer's validated internal project data, behind the client firewall

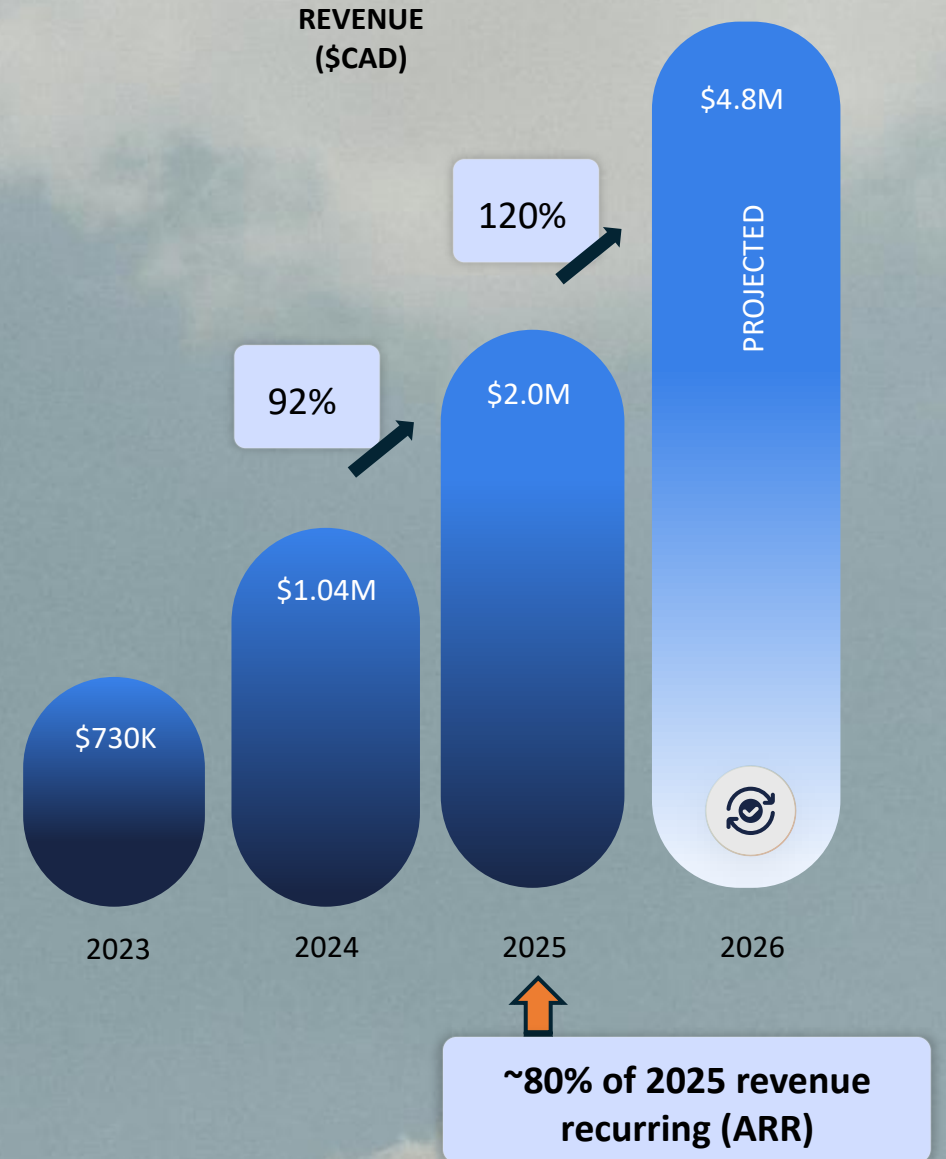
Enterprise Control & Continuity

Secure, client-controlled environment connecting RFP strategy to contract execution

DEMONSTRATED REVENUE GROWTH WITH HIGH MARGINS AND READY TO SCALE

AITENDERS FINANCIAL HIGHLIGHTS

- \$2.0M Revenue (2025)
- \$1.6M ARR entering 2026
- 81% Gross Margin profile
- \$4.8M projected working capital at listing



OUR GROWTH ENGINE

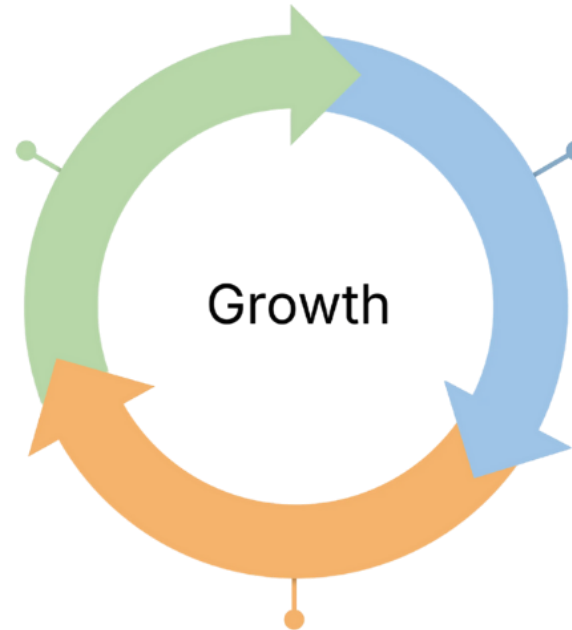
Customer Adoption → Data Advantage → AI Performance → Expansion → Broader Adoption

Existing Customer Expansion

- Deployed in <1% of 6,000+ business units
- 93% trial ratification rate
- Significant embedded expansion runway

Performance Improves with Scale

- Product performance improves with adoption
- Efficiency gains increase platform value
- Supports further enterprise expansion



Enterprise Customer Growth

- Hundreds of 10k+ FTE construction targets
- Consortium-driven trial introductions

Embedded Network Adoption

- 100+ companies invited via bid partners
- Adoption spreads through project workflows
- Built-in ecosystem exposure

Enterprise Data Advantage

- AI trained on validated corporate data
- Improved workflow accuracy
- Growing proprietary data base

Public AI Peer Valuation Benchmark

Comparable AI Technology Peers

High Growth Peers

C\$, Millions Except Per Share Figures	Share Price	% 52-Week High	Market Capitalization	Revenue TTM	Revenue % Growth	Market Capitalization / Revenue
Name	\$	%	C\$MM	C\$MM	TTM %	x
Selected AI Technology Peers						
Xtract One Technologies	0.56	57%	143	14.8	-12%	9.6x
Coveo Solutions Inc.	6.21	65%	567	141.2	9%	4.0x
Verses AI	1.38	4%	18	0.4	-69%	45.5x
NetraMark Holdings Inc.	1.06	59%	92	0.5	9%	184.6x
Rocket Doctor AI Inc	0.73	74%	69	1.0	9380%	66.3x
Datavault AI Inc.	0.74	18%	576	8.4	231%	68.8x
Median - AI Technology Peers					9%	55.9x
Aitenders			35	2.0	92%	17.5x

Source: Yahoo Finance, market data as at February 12, 2026

Aitenders will price at a discount to its high growth AI technology peers, providing potential upside to investors

Board of Directors



GEOFFREY GULLY

Director

- Former APAC CFO for global construction leader Systra
- Former CEO India at global engineering firm Egis, managing 1800 employees
- MBA from NYU



BRENAN ISABELLE

Director

- VP Corporate Development at Numus Financial & Numus Capital Corp. a registered exempt market dealer
- Co-founded IDPartner, a fintech startup backed by top tier US VCs
- MBA from Dalhouse University



BRANDON MILNER

Director

- CIO at EllisDon, one of Canada's 5 largest construction firms
- Former Head of New Ventures, Digital & Innovation at Cadillac Fairview
- Bachelor of Commerce from University of South Africa



HEATHER TULK

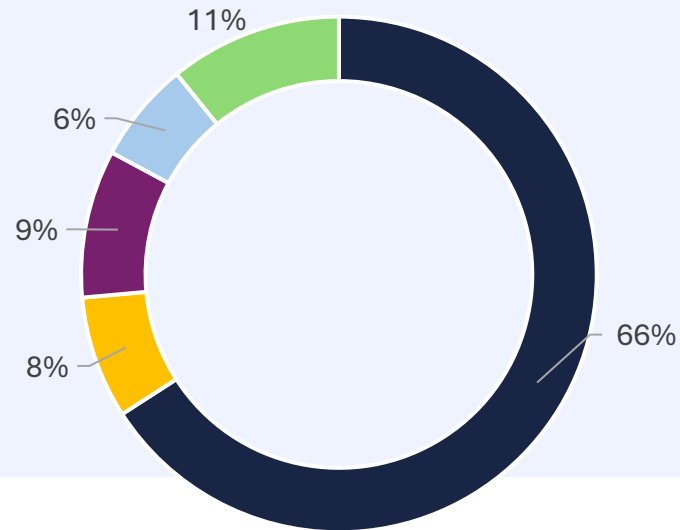
Director

- Experienced CEO and Board Director
- Formerly President Commercial & Public Sector, TELUS
- Held Chief Customer Officer and Transformation Officer and CMO roles at Leading Canadian companies
- MBA from Queens University

A fifth director will be nominated prior to listing

Capital Structure

Shareholder Segments



- Insiders
- Employees & Advisors
- Institutional
- Concurrent Financing Investors
- Public Float

Stock Listing		CSE:XBLK.X / 1DF.F:FRA
Stock Price		\$0.5833
Market Capitalization		C\$35,000,000
Common Shares Outstanding (b/fd)		64,971,429 / 67,153,103
Warrants / Options / RSUs		2,181,674 / 0 / 0
Insider Ownership		65.9%
Employees & Advisors		7.7%
Institutional Holders		9.3%
Public Float		10.8%
Projected Working Capital		\$4.8M

Notes

- The ticker CSE:BIDS has been reserved for Aitenders
- Market capitalization is based on the concurrent value of the RTO of Aitenders by eXeBlock (CSE:XBLK) announced Dec. 23, 2025
- Common shares outstanding includes \$2.4M Concurrent Financing at \$0.5833



CSE:XBLK.X -> CSE:BIDS

Aitenders connects RFP strategy through contract execution using validated enterprise data.

THANK YOU

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