Construction has entered its AI transformation era

Aitenders is the enterprise AI platform powering that shift

September 2026

Investor Presentation

CSE:BIDS

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LEADING EUROPEAN AI PLATFORM FOR CONSTRUCTION RFPs AND CONTRACTS

Driving successful bids and higher contract margins

Aitenders is the **AI-enabled platform** connecting **Request for Proposal (RFP) strategy** to **contract execution** using **validated enterprise data**.

Proven Enterprise ROI	Submit and Win More Bids	Augmenting Expert Decision Making
13x	40%	3x
Customers report average 13x ROI	Reported Increase in Bid Team Productivity	Faster Bid Decisions

Source: Customer survey responses

AItenders

Investment Highlights

Trusted Provider to Global Construction Leaders

- AI trained **exclusively on validated enterprise data eliminating hallucinations** and compliance risk
- Customers include 3 of 5 largest construction companies in Europe
- AI agents execute complex workflows in minutes vs. days for human experts

Strong Revenue Growth

- $2.0M 2025 Revenue
- $1.6M 2025 ARR
- 84% Revenue Growth Rate
- Land-and-expand GTM strategy; <1% penetration of existing customers' business units

Large Market Opportunity

- $10.6B (USD) Construction IT TAM[1]
- $1.9B (USD) Serviceable Obtainable Market (SOM) in North America & Europe[2]
- The market is not penetrated by RFP software vendors, most construction companies rely on MS Word and Excel

Sources: (1) https://www.fortunebusinessinsights.com/construction-software-market-110155
(2) Management estimated
Audited figures

AITENDERS OVERVIEW

Enterprise AI infrastructure connecting RFP strategy to contract execution

AI Deployed Across 20+ Enterprise Customers

Enterprise AI Surpassing Human Speed and Accuracy

Founded in 2019 in France

Industry Awards:

TOP 50 ConTech STARTUPS 2026 CEMEX ventures

Construction startup competition 2025

2024 PRECON TECH TOP 50

TRUSTED BY GLOBAL ENGINEEING & CONSTRUCTION LEADERS

Customers represent over $300B CAD in combined market capitalization

VINCI

EQUANS

TotalEnergies

COLAS

VEOLIA

EXPERIENCED LEADERSHIP ACROSS AI, CONSTRUCTION, SALES & PUBLIC MARKETS

Management combines a deep expertise in artificial intelligence, global construction operations, enterprise sales, and Canadian public markets.

GEOFFREY GUILLY, MBA

CEO & Co-founder

- Former APAC CFO for global construction leader Systra
- Former CEO India at global engineering firm Egis, managing 1800 employees
- MBA from NYU

JULIEN SUBERCAZE, Ph.D.

CTO & Co-founder

- Former Associate Professor & Researcher, Telecom Saint-Etienne
- 40+ Research publications in inference, data and machine learning
- Former CTO Becare Health
- PH.D. AI from INSA

ERIC MARTIN, Ph.D., MBA

VP Global Revenue

- Former Head of Solution Engineering, IT Automation at IBM
- 25 years leading business development and technical sales for large enterprise clients across all geographies
- PhD in Sciences from Toulouse University and Executive MBA from HEC Paris

ROGER JEWETT, CPA

CFO

- Hands-on executive with 25+ years of experience leading public and private growth companies
- Completed $70M in debt and equity financings
- CFO and Director of Ocumetics Technology Corp. (TSXV:OTC)

THE OPPORTUNITY

The construction industry generates **vast amounts of project and bid data**, yet most companies **lack the systems to fully leverage it**

Most companies still rely on unstructured PDFs, Excel, and Word documents to manage RFPs and contracts.

Existing software tools address parts of the workflow, but not the full lifecycle of the contract:

- **Proposal & Bid Management tools** help win contracts but don't support delivery
- **Contract Management tools** help deliver contracts but lack insight into how the contract was won
- Neither system connects win strategy with execution
- Neither system learns across the project lifecycle

AI adoption is emerging as a competitive differentiator driving **win rates** and **contract profitability**.

AITENDERS PLATFORM

Enterprise AI that **learns across the full RFP-to-contract lifecycle** using **validated enterprise data**.

ANALYZE
Automatically assess and qualify RFP opportunities, identifying critical requirements and risks so teams can focus on the best opportunities.

WRITE
Generate accurate, requirement-aligned responses that reduce rework and accelerate submission timelines.

Hundreds of pre-configured AI agents embedded across the platform to automate complex workflows

PILOT
Track commitments, milestones, and risk in real time, connecting win strategy to contract delivery.

KNOWLEDGE STRUCTURE
Capture validated decisions and submissions, turning project data into reusable competitive intelligence.

VALIDATED CUSTOMER OUTCOMES: Before and After Aitenders

BEFORE AITENDERS

RFP workflows were manual and fragmented:

- Manual, time-intensive processes
- Requirements lost across handoffs
- Collaboration split across disconnected systems

Hundreds of documents

Multiple Software Systems

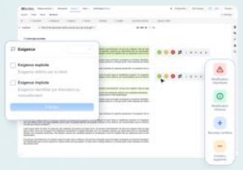
Frequent Cross-Team Handoffs

AFTER IMPLEMENTING AITENDERS

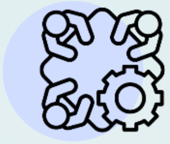
RFP & contract workflows become integrated and efficient:

- Automated analysis reduces manual workload
- Requirements tracked and aligned across teams
- One secure platform across bid, legal, and delivery
- Improved response accuracy through validated data

AI-Driven Analysis



Unified Workspace



Aligned Teams

CUSTOMER OUTCOMES

13x Return on Investment

3x Faster Go/No Go Decisions

40% Increase in Productivity

Based on customer-reported data

DEPLOYED BY **3 OF THE TOP 5** CONSTRUCTION COMPANIES IN EUROPE

These customers operate across Europe and North America, with revenue in the billions in the North American market.

Established European enterprise traction creates a clear pathway for North American expansion

ENR THE TOP 250 INTERNATIONAL CONTRACTORS

The Top 10 Firms by Regional Revenue

1 EUROPE

Region's Revenue: $90.3 Bil.
Market Share: 69.1%

RANK 2024	RANK 2023	
1	1	VINCI
2	3	BOUYGUES
3	2	STRABAG SE
4	4	EIFFAGE
5	5	FERROVIAL
6	6	SKANSKA AB
7	7	PORR AG
8	**	GRUPO ACS/HOCHTIEF
9	8	CHINA NATIONAL CHEMICAL ENG'G GROUP CORP. LTD.
10	10	FCC SA

2 UNITED STATES

Region's Revenue: $56.4 Bil.
Market Share: 78.8%

RANK 2024	RANK 2023	
1	1	GRUPO ACS/HOCHTIEF
2	2	SKANSKA AB
3	[illegible]	BOUYGUES
4	4	VINCI
5	3	FERROVIAL
6	**	SAMSUNG C&T CORP.
7	6	KAJIMA CORP.
8	**	HYUNDAI ENGINEERING & CONSTRUCTION CO. LTD.
9	7	OBAYASHI CORP.
10	**	HYUNDAI ENGINEERING CO. LTD.

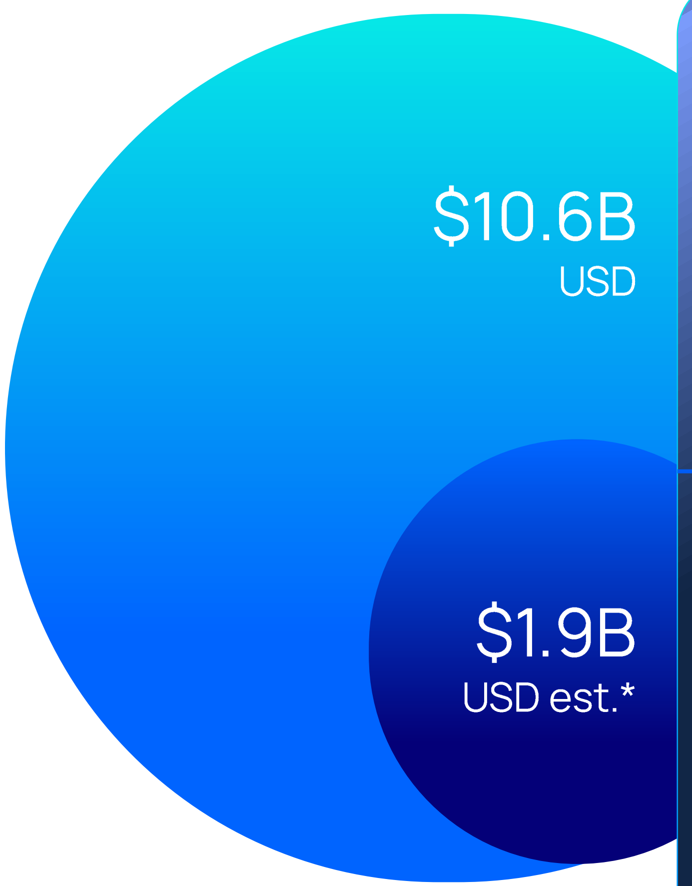
VINCI: Construction conglomerate, 120 countries, ~$6B N.A. subsidiary revenue

BOUYGUES: French conglomerate construction, telecom, 80 countries, ~$26B N.A. subsidiary revenue

Source: Engineering News-Record (https://www.enr.com/toplists/2025-Top-250-International-Contractors-Preview)

$1.9 BILLION SERVICEABLE OBTAINABLE MARKET (SOM)

In Europe & North America



Global Construction IT TAM $10.6B (2026)[1]

- Expand & enhance product offering
- Global expansion
- Industries like insurance, oil & gas, defense, aviation are strong expansion opportunities due to reliance on RFPs

Construction RFPs & Contracts SOM $1.9B[2]

- 12,000+ construction firms in EU and NA over 200 FTEs
- Bottom-up SOM estimated based on 5% of FTEs as users
- Focus on largest 250 firms, where Aitenders has most impact

Aitenders

Sources: (1) Construction IT Software Market <https://www.fortunebusinessinsights.com/construction-software-market-110155>
(2) Management estimated

ENTERPRISE AI BUILT ON CLIENT-VALIDATED DATA

General Purpose AI Doesn't Work

Trained on broad internet and third-party datasets, not reliable for complex RFPs

AI Enterprise Risk & Security

Competitors require confidential corporate data to be uploaded to their platforms

Aitenders Approach

AI trained exclusively on each customer's validated internal project data, behind the client firewall

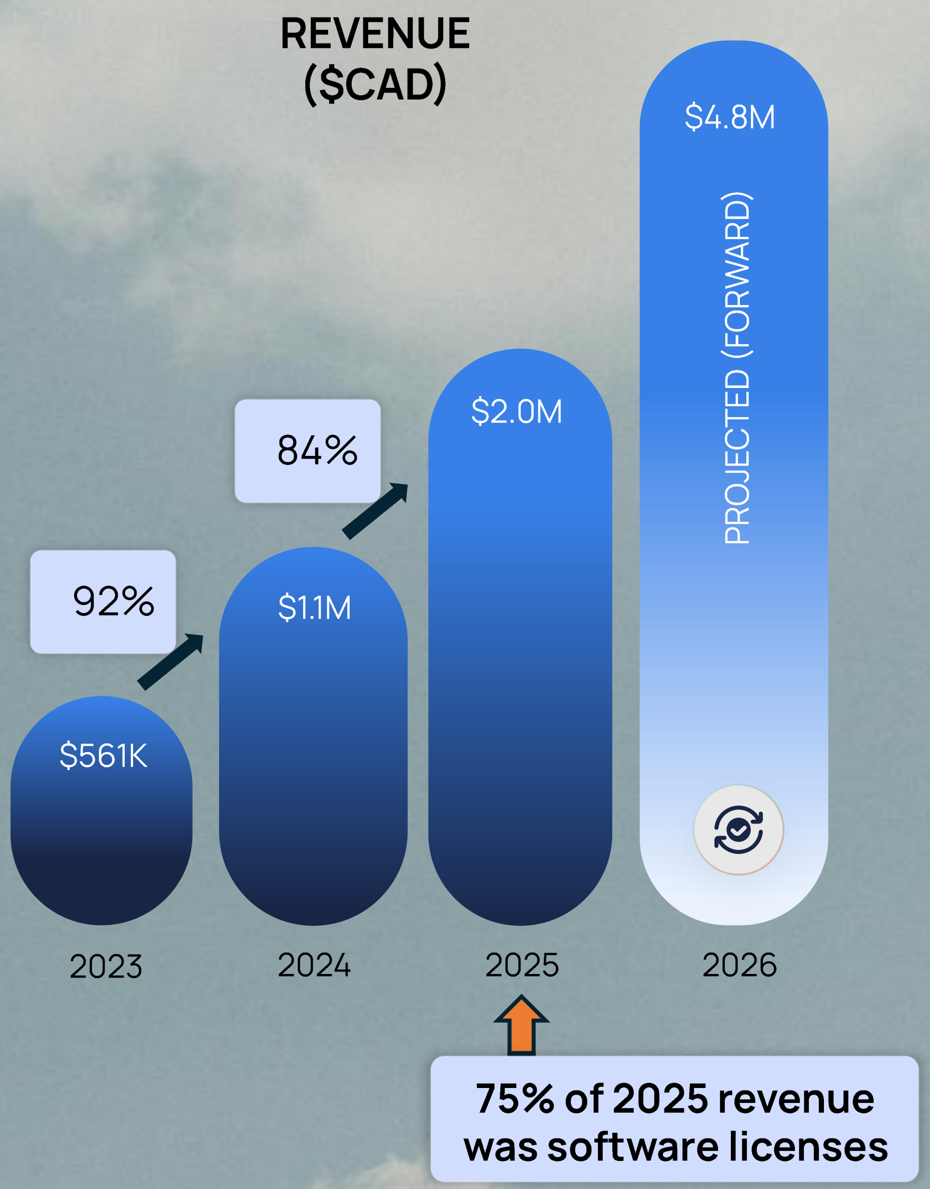
Enterprise Control & Continuity

Secure, client-controlled environment connecting RFP strategy to contract execution

DEMONSTRATED REVENUE GROWTH & READY TO SCALE

AITENDERS FINANCIAL HIGHLIGHTS

- $2.0M Revenue (2025)
- $1.5M License Revenue (2025)
- $3.6M projected working capital at listing



Audited figures, management prepared forecast

AItenders

OUR GROWTH ENGINE

Customer Adoption → Data Advantage → AI Performance → Expansion → Broader Adoption

Existing Customer Expansion

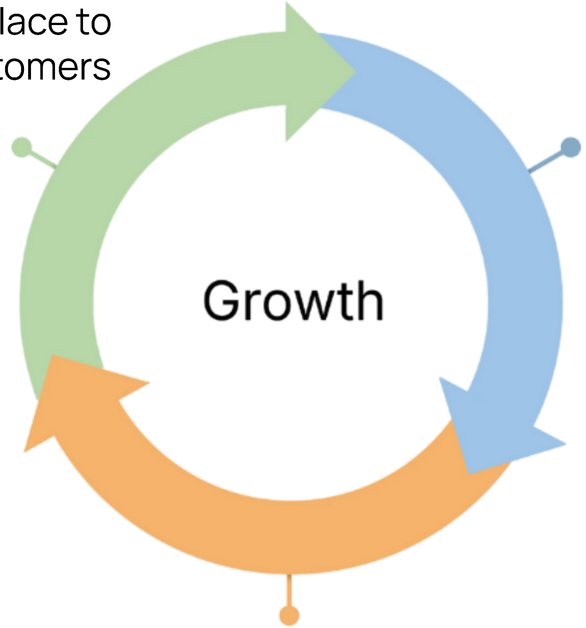
- Deployed in ‹1% of 6,000+ business units
- Global master service agreements in place to expand with several multinational customers

Enterprise Customer Growth

- Hundreds of 10k+ FTE construction targets
- Consortium-driven trial introductions

Performance Improves with Scale

- Product performance improves with adoption
- Efficiency gains increase platform value
- Supports further enterprise expansion



Embedded Network Adoption

- 100+ companies invited via bid partners
- Adoption spreads through project workflows
- Built-in ecosystem exposure

Enterprise Data Advantage

- AI trained on validated corporate data
- Improved workflow accuracy
- Growing proprietary data base

INDEPENDENT DIRECTORS

REGIS DAMOUR

Director

- Former Chief Risk Officer, AECOM (NYSE:ACM)
- Director, El Seif Engineering Contracting, major Saudi construction firm
- Advisory Board Member, ARTELIA, engineering & project management firm with 11,000 employees
- Civil Engineering, École des Ponts et Chaussées

BRENAN ISABELLE

Director

- VP Corporate Development at Numus Financial & Numus Capital Corp. a registered exempt market dealer
- Co-founded IDPartner, a fintech startup backed by top tier US VCs and Circle (NYSE:CRCL)
- MBA from Dalhousie University

BRANDON MILNER

Director

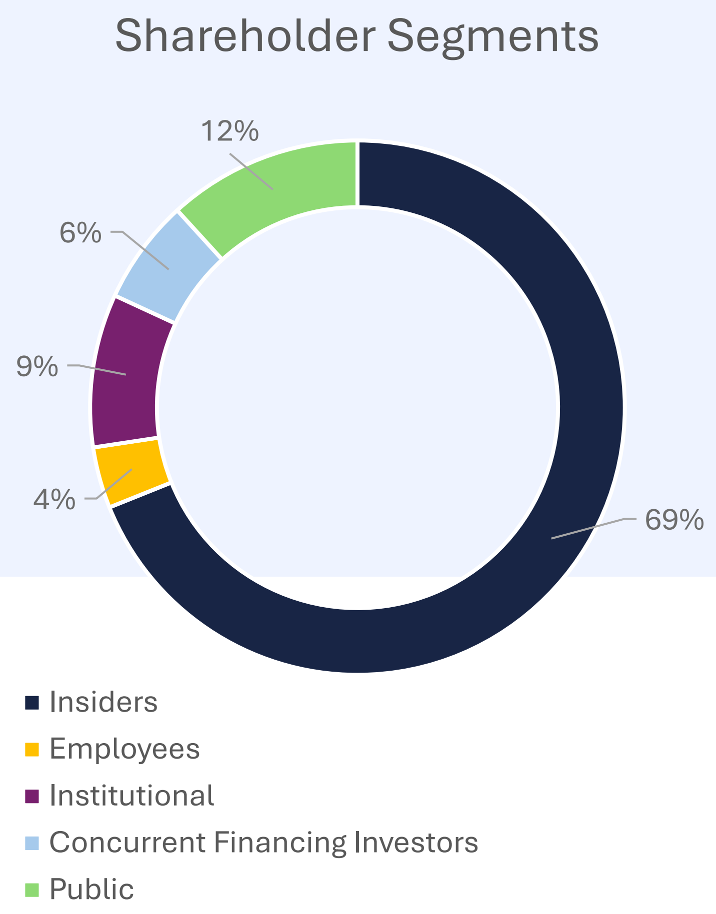
- CIO at EllisDon, one of Canada's largest construction firms
- Former Head of New Ventures, Digital & Innovation at Cadillac Fairview
- Bachelor of Commerce from University of South Africa

HEATHER TULK

Director

- Expertise in AI deployment including launch of Canada's first sovereign AI Factory
- Formerly President Commercial & Public Sector, TELUS
- Held Chief Customer Officer and Transformation Officer and CMO roles at Leading Canadian companies
- MBA from Queens University

CAPITAL STRUCTURE



Stock Listing	CSE:XBLK.X / 1DF.F:FRA
Stock Price	$0.5833
Market Capitalization	**C$35,000,000**
Common Shares Outstanding (b/fd)	64,971,664 / 67,533,419
Warrants / Options / RSUs	2,561,755 / 0 / 0
Insider Ownership	68.9%
Employees	3.7%
Institutional Holders	9.3%
Public	11.8%

Notes

- The ticker CSE:BIDS has been reserved for Aitenders
- Market capitalization is based on the concurrent value of the RTO of Aitenders by eXeBlock (CSE:XBLK) completed July 31, 2026
- Common shares outstanding includes completed $2.4M Concurrent Financing at $0.5833
- Weighted average exercise price of warrants is $0.67
- Presented in Canadian dollars

Aitenders

CSE:BIDS

Aitenders connects RFP strategy through contract execution using validated enterprise data.

THANK YOU

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